

## SOLICITOR'S DISCLOSURE STATEMENT

I am enclosing a copy of the current Form ADV Part 2A (the "Disclosure Brochure") of Integrated Wealth Concepts LLC ("IWC"). This is IWC's Disclosure Brochure under the Investment Advisers Act of 1940 and required by the U.S. Securities and Exchange Commission ("SEC") to be provided to any client or prospective client before establishing a relationship with IWC as your investment advisor.

This letter also serves to inform you that while I am not employed by IWC, I have assisted IWC in presenting the advisory services offered by IWC and will assist in establishing (and maintaining) your client relationship with IWC. In this capacity, I am called a "solicitor" to IWC.

For the duration of your advisory relationship with IWC, and according to an agreement between myself and IWC, IWC will pay me for my services from the total assets under management pursuant to the investment advisory agreement you executed with IWC. This amount is paid to me by IWC for my solicitation services and for referring you to IWC and covers any expenses for these efforts.

My services include making any introductions and providing information and material about the advisory services and programs of IWC. My services may also include periodic contacts about IWC, or other information as may be requested or required to assist in understanding IWC's services or establishing an advisory relationship or providing/updating information on behalf of IWC. In no event will the services include providing investment advisory services on behalf of IWC in any manner.

The compensation for my services is paid completely by IWC from the investment advisory fees earned, which are not increased or passed along to a client in any way. Therefore, the advisory fees you pay to IWC will not be increased as a result of my solicitation services.

If you should have any questions about this relationship, please let me know.

Thank you for cooperation.

Michael Guarnieri, CPA