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## **For Immediate Release**

DATELINE: JUNE 14, 2017; WALTHAM: Gina P. Wilson, ChFC and Wealth Planning Advisor with more than 28 years of experience has recently joined Integrated Financial Partners (IFP) in their office at 4000 Legato Road in Fairfax, VA. Wilson, formerly with Wells Fargo, will gain access to even more products and services plus access to an experienced back office team to help support clients and their ever-changing needs more efficiently. The enhanced coordination helps to ensure that there are no gaps in clients' plans that might thwart their financial goals. Individual planning may involve retirement accounts, asset allocation, education funding and tax saving strategies as well as wealth management and beneficiary planning. Business owner planning may include exit strategies, continuation plans and executive benefits. Additional services include account aggregation and greater product choices.

In addition to the Fairfax, Chesapeake, and Vienna offices in Virginia, IFP has 20 other offices which advisors use for those clients living in different states. IFP has registered offices as far south as Florida and as far north as New Hampshire. Advisors of IFP also have the support of a national team through the resources of LPL Financial, Wilson's new broker/dealer. For advisory business, Wilson will be able to use an independent RIA firm, Integrated Wealth Concepts, headquartered in Waltham, MA along with its parent company, IFP.

Gina specializes in providing comprehensive planning for multi-generational families and business owners. Her advice and services include investments, tax planning and legacy planning. The coordination she manages provides simplicity and ease of access even with the dynamics and complexities involved in a family business and caters to the needs of the business, the owners as well as the executives and employees. It takes careful consideration to make sure that legacies are protected and the estate is equalized for all family members both in and out of the business. Investment services are highly personal and prudently designed for each family member's needs, goals and risk tolerance.

Born in Louisiana, Gina has made Virginia her home for a long time. She enjoys spending time with her family in her home in Vienna. She earned her Bachelor of Science degree in Economics from James Madison University.

### **Integrated Financial Partners**

Paul A. Saganey, ChFC, CFP® established Integrated Financial Partners (IFP) in 2003, however, they trace their roots back to the mid-80's. The company's growth has been fueled by the addition of new registered representatives and business alliances with accountants, attorneys, insurance agencies and credit unions. Along with registered representatives, management, service and administrative staff, the firm has more than 200 people in offices along the East Coast including New England, New York, Maryland, Pennsylvania, New Jersey, Virginia and Florida.

Securities offered through LPL Financial, member FINRA/SIPC. Investment advice offered Through Integrated Wealth Concepts, a registered investment advisor. Integrated Wealth Concepts and Integrated Financial Partners are separate entities from LPL Financial.

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