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## INTEGRATED FINANCIAL PARTNERS WELCOMES HOOGASIAN/GAY TEAM

JULY 27, 2017- Integrated Financial Partners (IFP), a Registered Investment Advisor with over 20 offices across the country announced that Jim Hoogasian and Ed Gay have joined their firm.

Veteran financial advisors, James J. Hoogasian, MBA and Edward J. Gay, with a combined 33 years of experience, joined the Worcester, MA office of IFP. As of May 31, 2017, Hoogasian and Gay served over \$55m of commissions and fee based assets\*. They partnered with IFP to leverage the scale and objectivity of one of the largest enterprises affiliated with LPL Financial.

“We are excited to have access to the resources of Integrated Financial Partners and their refined approach in partnering with CPAs and other centers of influences which will assist in our efforts to elevate our practice to a new level,” said Jim Hoogasian.

Paul Saganey, President of Integrated Financial Partners, commented, “we are thrilled to have Jim and Ed join IFP and look forward to a productive partnership in their continued success. With the seismic shifts occurring in the industry, IFP continues to resonate as an organization that can provide significant infrastructure due to our scale coupled with the tools to enable advisors to turn the disruption in the marketplace into an opportunity”.

\*Asset numbers were reported by Hoogasian/Gay, based on prior business and have not been independently and fully verified by LPL Financial.

### **About Integrated Financial Partners**

Established in 1996, IFP currently has over 135 financial advisors with over 20 offices across the country. IFP primarily serves high-net-worth individuals and business owners and brings a comprehensive approach to wealth management with its roots in financial planning. Based in Waltham, MA, the firm operates its registered investment adviser under the name Integrated Wealth Concepts.

### **About LPL Financial**

LPL Financial, a wholly owned subsidiary of LPL Financial Holdings Inc. (NASDAQ:[LPLA](#)), is a leader in the retail financial advice market and served approximately \$495 billion in brokerage and advisory assets as of October 31, 2016. LPL is one of the fastest growing RIA custodians and is the nation's largest independent broker-dealer (based on total revenues, Financial Planning magazine June 1996-2016). The Company provides proprietary technology, comprehensive clearing and compliance services, practice management programs and training, and independent research to more than 14,000 independent financial advisors and over 700 financial institutions,

enabling them to help their clients turn life's aspirations into financial realities. Advisors associated with LPL also serviced an estimated 45,000 retirement plans with an estimated \$129 billion in retirement plan assets, as of September 30, 2016. LPL also supports approximately 4,200 financial advisors licensed and affiliated with insurance companies with customized clearing, advisory platforms, and technology solutions. LPL Financial and its affiliates have more than 3,200 employees with primary offices in Boston, Fort Mill, and San Diego. For more information, please visit [www.lpl.com](http://www.lpl.com).

Securities offered through LPL Financial, member FINRA/SIPC. Investment advice offered Through Integrated Wealth Concepts, a registered investment advisor. Integrated Wealth Concepts and Integrated Financial Partners are separate entities from LPL Financial.

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